

CURRENT SEDONA INVENTORY

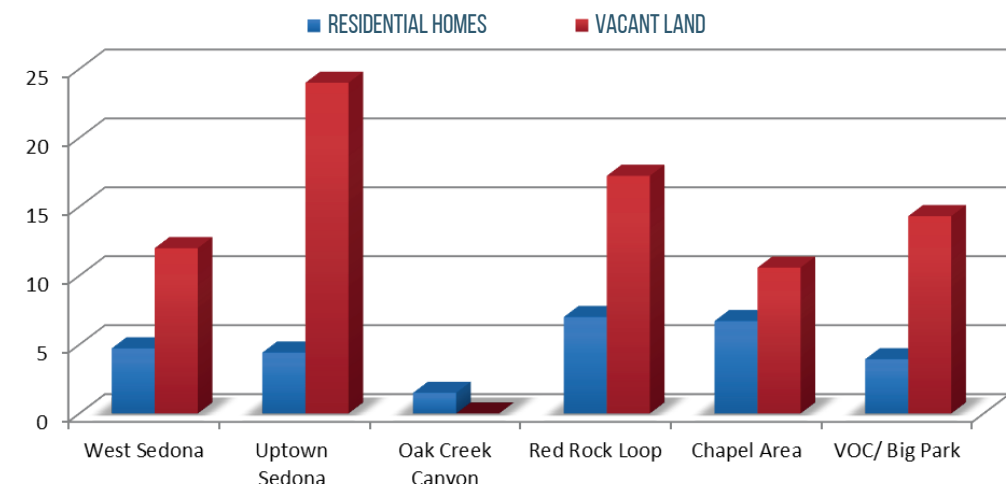
149 HOMES FOR SALE

41 HOMES PENDING

498 HOMES SOLD IN 2023

MONTHS LEFT OF CURRENT INVENTORY

TIME FRAME: 1/1/2023 - 12/31/2023



RESIDENTIAL HOME STATISTICS - 2023 CLOSINGS

	WS	UPTOWN	CANYON	RR LOOP	CHAPEL	VOC/BP
MEDIAN HOUSE PRICE	\$877,052	\$1,197,500	\$712,000	\$1,959,275	\$1,220,000	\$760,000
NO. OF CLOSED TRANSACTIONS	193	38	8	24	34	201
ABSORPTION RATE (MONTHS)	4.7	4.4	1.5	7.0	6.7	3.9
AVG. DAYS ON MARKET	158	100	81	307	114	106
NO. OF ACTIVE & PENDING HOMES	76	14	1	14	19	66
% OF INVENTORY PENDING	24%	29%	0%	7%	26%	32%

ABSORPTION RATE: THE RATE AT WHICH HOMES SELL IN A GIVEN AREA DURING A GIVEN TIME PERIOD; SHOWN AS MONTHS OF INVENTORY SUPPLY REMAINING. UNDER 5 INDICATES A SELLERS' MARKET, BETWEEN 5-7 INDICATES A BALANCED MARKET, OVER 7 INDICATES A BUYERS' MARKET.
AVERAGE (AVG) DAYS ON MARKET: THE TYPICAL NUMBER OF DAYS A LISTING IS ACTIVE ON THE MARKET BEFORE IT IS SOLD.
MEDIAN PRICE: CALCULATED BY TAKING HALF OF THE CLOSING SALES PRICES ABOVE AND HALF BELOW THIS THRESHOLD (NOT AVERAGE).

NOW IS THE TIME TO LIST YOUR SEDONA HOME

*The demand is high for quality homes just like yours.
List now with our experience.*

WE'VE SOLD OVER \$410 MILLION

OF SEDONA PROPERTIES...CALL TO BE NEXT!



ROB, PAM, RICKY & KAITLYNN SCHABATKA

RE/MAX OWNER/BROKER
SEDONA 928-821-3508

WWW.SEDONAPROPERTY.NET/FOOTHILLSOUTH

FOOTHILLS SOUTH

REAL ESTATE MARKET UPDATE
2023 YEAR-END



AVAILABLE PROPERTIES FOR SALE

TYPE	MLS #	ADDRESS	BEDS	BATHS	SQFT	LIST PRICE	DOM
RS	534795	25 EL CAMINO TESOROS	4	4	4022	\$3,400,000	23
RS	529035	26 EL CAMINO TESOROS	4	4	3900	\$3,300,000	688
RS	532828	30 CALLE DEL BELLA	3	3	2735	\$2,395,000	272
RS	534117	12 LINDA VISTA	4	3	4035	\$2,200,000	113
VL	531431	154 LINDA VISTA				\$350,000	465
VL	532544	3095 CALLE DEL ARROYO				\$345,000	300
VL	534765	135 EL CAMINO REAL				\$275,000	26
VL	534235	445 FOOTHILLS SOUTH DRIVE				\$219,000	98

PROPERTIES IN ESCROW

STATUS	TYPE	MLS #	ADDRESS	BEDS	BATHS	SQFT	LIST PRICE	DOM
PENDING	RS	533244	3040 CALLE DEL MONTANA DRIVE	5	6	4952	\$1,995,000	231

PROPERTIES SOLD IN 2023

TYPE	MLS #	ADDRESS	BEDS	BATHS	SQFT	LIST PRICE	CLOSE DATE	SOLD PRICE	DOM
RS	532506	3263 CALLE DEL MONTANA	4	5	4122	\$2,295,000	4/28/23	\$2,145,000	143
VL	524394	163 EL CAMINO REAL				\$159,000	4/28/23	\$147,000	941
RS	532956	200 CALLE DEL NORTE	3	2	2164	\$1,150,000	6/22/23	\$1,105,000	53
RS	532904	360 FOOTHILLS SOUTH DRIVE	3	3	3189	\$1,175,000	6/23/23	\$1,066,358	64
RS	533498	89 LINDA VISTA	3	3	3526	\$1,490,000	12/1/23	\$1,250,000	218

DISCLAIMER: IF YOUR HOME IS CURRENTLY ON THE MARKET, THIS IS NOT MEANT AS A SOLICITATION. DATA IS FROM SVVAR MLS SYSTEM AND REPRESENTS PROPERTIES LISTED/SOLD BY VARIOUS BROKERS. KEEP IN MIND THAT WHILE THE SCHABATKAS STRIVE TO PROVIDE ACCURATE INFORMATION, ERRORS SOMETIMES OCCUR. STATISTICS PULLED AS OF 1/10/2024 FOR 1/1/2023 - 12/31/2023. ALL CONTENT IS SUBJECT TO VERIFICATION. PLEASE CONFIRM ALL INFORMATION WITH ROB SCHABATKA AT 928-821-3508.

AVAILABLE NOW!

FOR A LIST OF ALL OUR FEATURED LISTINGS VISIT WWW.SEDONAPROPERTY.NET/FEATURED

One of the Last Remaining Undeveloped Potential Multi-Family Acreage within West Sedona



50 TRANQUIL AVE

SEDONA, AZ 86336

MLS #534022

9.4 ACRES - ZONED RMH

OFFERED AT \$8,189,280

Hacienda-style Home boasts a Private Oasis with Pool, Guest House, RV Garage & No HOA on 1 Acre



55 SITGREAVES COURT

SEDONA, AZ 86351

MLS #534047

4 BEDS | 4 BATHS | 3,763 SQFT

OFFERED AT \$2,295,000

Rare location in West Sedona at the base of Airport Mesa, backing to NFS & in Sedona City's Sunset CFA



2155 MOUNTAIN ROAD

SEDONA, AZ 86336

MLS #533757

COMMERCIAL 3144 SQFT

OFFERED AT \$1,350,000

Kind Words from a Recent Seller

"This is our second real estate transaction with the Schabatkas and we've been very pleased with both. Last time it was land and this time a home ... They are quick to respond and give personal attention every step of the way. They give their professional advice, but also listen and work with us on our thoughts and ideas ... They are truly amazing and hard working. They know their business and do it well."

CALL TO SCHEDULE YOUR FREE HOME ESTIMATE

928-821-3508

THE MARKET IS SHIFTING...AGAIN

HAVE INTEREST RATES PEAKED?
ARE YOU PREPARED FOR YOUR NEXT MOVE?

WE'RE HERE TO HELP
YOU CREATE A PLAN
AS RATES DROP

WHY SELL NOW?

RATES HAVE MADE SOME BUYERS SIT ON THE SIDELINES, HOWEVER THE DEMAND IS STILL HIGH FOR QUALITY HOMES JUST LIKE YOURS. LIST NOW WHILE COMPETITION IS STILL LOW.

OUR EXPERIENCE WILL HELP YOU SELL



CONTACT ROB SCHABATKA

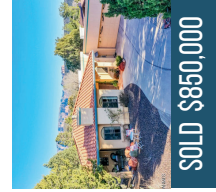
928-821-3508

Rob@SedonaProperty.net

2023 HAPPY CLIENTS



SOLD \$1,030,000



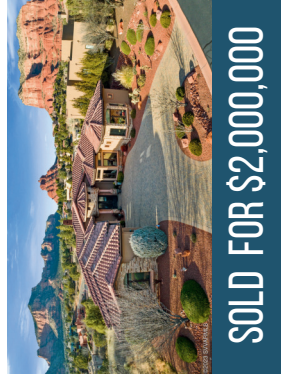
SOLD \$850,000



SOLD FOR \$1,430,000



SOLD FOR \$1,430,000



SOLD FOR \$2,000,000



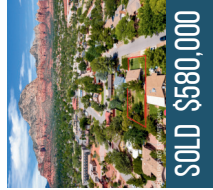
SOLD FOR \$1,450,000



SOLD \$850,000



SOLD \$1,200,000



SOLD \$580,000



SOLD \$545,000



SOLD \$999,000



SOLD \$845,000



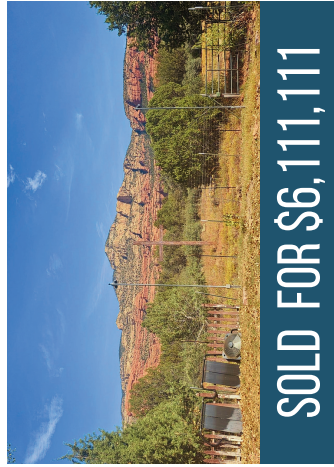
SOLD \$1,250,000



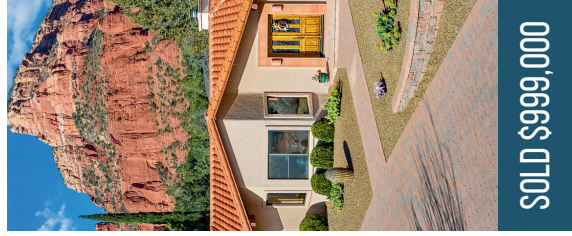
SOLD \$750,000



SOLD \$1,200,000



SOLD FOR \$6,111,111



SOLD \$999,000



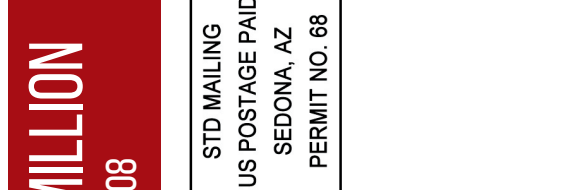
SOLD \$1,200,000



SOLD FOR \$4,000,000



SOLD \$678,500



SOLD \$1,200,000

WE'VE SOLD OVER \$410 MILLION

CALL ROB TO BE NEXT 928-821-3508

RE/MAX
SEDONA
ROB, PAM, RICKY & KAITLYN
2290 W STATE ROUTE 89A
SEDONA, AZ 86336

STD MAILING
US POSTAGE PAID
SEDONA, AZ
PERMIT NO. 68

FOOTHILLS SOUTH

REAL ESTATE MARKET UPDATE

YEAR-END 2023 STATS



PRESENTED BY:
RE/MAX
SEDONA

ROB SCHABATKA
BROKER/OWNER